Cayuga County Chamber of Commerce
Profit & Loss Budget Performance
December 2020

	Dec 20	Budget	$ Over Budget	Jan - Dec 20	YTD Budget	$ Over Budget	Annual Budget
Ordinary Income/Expense							
Income							
4000 · Member Benefits Revenue							
4010 · 401(k) Program	0.00	0.00	0.00	11,575.00	12,750.00	(1,175.00)	12,750.00
4020 · Member Directory	2,191.50	0.00	2,191.50	2,191.50	3,500.00	(1,308.50)	3,500.00
4030 · EAP Program	0.00	0.00	0.00	0.00	200.00	(200.00)	200.00
4040 · Pinnacle Training	0.00	0.00	0.00	13.50	100.00	(86.50)	100.00
Total 4000 · Member Benefits Revenue	2,191.50	0.00	2,191.50	13,780.00	16,550.00	(2,770.00)	16,550.00
4100 · Communications							
4110 · Newsletter Advertising	0.00	50.00	(50.00)	0.00	200.00	(200.00)	200.00
4120 · Communications Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4100 · Communications	0.00	50.00	(50.00)	0.00	200.00	(200.00)	200.00
4300 · Programs							
4310 · GIC	0.00	250.00	(250.00)	2,376.25	3,000.00	(623.75)	3,000.00
4320 · IGNITE	50.00	333.34	(283.34)	700.00	4,000.00	(3,300.00)	4,000.00
4330 · Navigator Program	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4340 · LC-Tuition	0.00	0.00	0.00	10,150.00	23,000.00	(12,850.00)	23,000.00
4350 · Leadership Cayuga Income	0.00	0.00	0.00	150.00	2,850.00	(2,700.00)	2,850.00
Total 4300 · Programs	50.00	583.34	(533.34)	13,376.25	32,850.00	(19,473.75)	32,850.00
4400 · Special Events Revenue							
4410 · Annual Dinner	0.00	0.00	0.00	(165.00)	21,000.00	(21,165.00)	21,000.00
4415 · Auction Income	0.00	0.00	0.00	7,198.01	4,250.00	2,948.01	4,250.00
4420 · BAF/BBE	0.00	0.00	0.00	1,161.00	300.00	861.00	300.00
4430 · Education Events	0.00	0.00	0.00	50.00	100.00	(50.00)	100.00
4435 · Golf Tournament	0.00	0.00	0.00	9,995.00	11,760.00	(1,765.00)	11,760.00
4445 · Chamber Awards Luncheon	0.00	0.00	0.00	820.00	3,000.00	(2,180.00)	3,000.00
4450 · Clambake	0.00	0.00	0.00	0.00	8,200.00	(8,200.00)	8,200.00
4460 · State of the City/County	0.00	0.00	0.00	350.00	5,800.00	(5,450.00)	5,800.00
Total 4400 · Special Events Revenue	0.00	0.00	0.00	19,409.01	54,410.00	(35,000.99)	54,410.00
4500 · Membership Revenue							
4510 · Membership Dues - Current	0.00	0.00	0.00	167,119.50	155,500.00	11,619.50	155,500.00
4520 · Membership Dues - New	0.00	750.00	(750.00)	6,069.50	9,000.00	(2,930.50)	9,000.00
4530 · Membership Drops	0.00	0.00	0.00	(9,600.00)	(7,000.00)	(2,600.00)	(7,000.00)
Total 4500 · Membership Revenue	0.00	750.00	(750.00)	163,589.00	157,500.00	6,089.00	157,500.00
4550 · Other Rental Income							
4560 · Second Floor rent	1,950.00	1,950.00	0.00	23,400.00	23,400.00	0.00	23,400.00
4565 · Other rent	877.25	877.25	0.00	10,527.00	10,527.00	0.00	10,527.00
4630 · CEDA Rent	1,479.00	1,479.00	0.00	17,748.00	17,748.00	0.00	17,748.00
Total 4550 · Other Rental Income	4,306.25	4,306.25	0.00	51,675.00	51,675.00	0.00	51,675.00

Cayuga County Chamber of Commerce
Profit & Loss Budget Performance
December 2020

	Dec 20	Budget	$ Over Budget	Jan - Dec 20	YTD Budget	$ Over Budget	Annual Budget
4700 · Other							
4710 · Misc Income	0.00			(38.70)			
4720 · In-Kind	14,200.00			14,200.00			
4730 · EIDL SBA Grant & Forgivness	0.00			6,000.00			
Total 4700 · Other	14,200.00			20,161.30			
Total Income	20,747.75	5,689.59	15,058.16	281,990.56	313,185.00	(31,194.44)	313,185.00
Gross Profit	20,747.75	5,689.59	15,058.16	281,990.56	313,185.00	(31,194.44)	313,185.00
Expense							
5400 · Events							
5410 · Annual Dinner	79.92	0.00	79.92	646.92	20,000.00	(19,353.08)	20,000.00
5415 · Auction	0.00	0.00	0.00	1,016.56	500.00	516.56	500.00
5420 · BAF / BBE	0.00			653.70			
5425 · Golf Tournament	0.00	0.00	0.00	5,093.31	7,250.00	(2,156.69)	7,250.00
5440 · Chamber Awards Luncheon	0.00	0.00	0.00	991.76	3,600.00	(2,608.24)	3,600.00
5445 · Clambake	0.00	0.00	0.00	0.00	7,000.00	(7,000.00)	7,000.00
5450 · State of the City/County	0.00	0.00	0.00	0.00	5,000.00	(5,000.00)	5,000.00
5480 · Holiday Party	0.00	2,000.00	(2,000.00)	0.00	2,000.00	(2,000.00)	2,000.00
5485 · Education Events	0.00			370.00			
5490 · Special Events - Other	0.00	50.00	(50.00)	0.00	100.00	(100.00)	100.00
Total 5400 · Events	79.92	2,050.00	(1,970.08)	8,772.25	45,450.00	(36,677.75)	45,450.00
5500 · Member Benefit Expense							
5510 · 401 (k) Plan	0.00	0.00	0.00	850.00	1,200.00	(350.00)	1,200.00
5520 · Membership Recruitment	0.00	0.00	0.00	70.00	100.00	(30.00)	100.00
Total 5500 · Member Benefit Expense	0.00	0.00	0.00	920.00	1,300.00	(380.00)	1,300.00
5600 · Communications Expense							
5610 · Website Dev/Maintenance	0.00	0.00	0.00	2,616.49	2,000.00	616.49	2,000.00
5620 · Communications - General	0.00	100.00	(100.00)	466.50	1,100.00	(633.50)	1,100.00
5690 · In Kind - Advertising	14,200.00	0.00	14,200.00	14,200.00	0.00	14,200.00	0.00
Total 5600 · Communications Expense	14,200.00	100.00	14,100.00	17,282.99	3,100.00	14,182.99	3,100.00
5800 · Programs Expense							
5810 · IGNITE Expenses	0.00	333.34	(333.34)	0.00	4,000.00	(4,000.00)	4,000.00
5820 · GIC	0.00	0.00	0.00	4,602.95	2,800.00	1,802.95	2,800.00
5840 · LC Program Expense	20.17	666.66	(646.49)	1,807.57	8,000.00	(6,192.43)	8,000.00
Total 5800 · Programs Expense	20.17	1,000.00	(979.83)	6,410.52	14,800.00	(8,389.48)	14,800.00
6000 · Miscellaneous Expenses							
6010 · Bank Service Charges	161.16	183.34	(22.18)	1,906.74	2,200.00	(293.26)	2,200.00
Total 6000 · Miscellaneous Expenses	161.16	183.34	(22.18)	1,906.74	2,200.00	(293.26)	2,200.00
6110 · Adminstrative Services	8,798.90	14,439.75	(5,640.85)	170,310.74	186,366.56	(16,055.82)	186,366.56

Cayuga County Chamber of Commerce
Profit & Loss Budget Performance
December 2020

	Dec 20	Budget	$ Over Budget	Jan - Dec 20	YTD Budget	$ Over Budget	Annual Budget
6200 · Office Expenses							
6205 · Computer Support	0.00	50.00	(50.00)	275.00	200.00	75.00	200.00
6210 · Shared Computer Services	0.00	39.16	(39.16)	434.03	470.00	(35.97)	470.00
6215 · Equip Rental/Maintenance	360.44	333.34	27.10	3,063.21	4,000.00	(936.79)	4,000.00
6220 · Insurance - Office	230.84	250.00	(19.16)	3,153.89	3,000.00	153.89	3,000.00
6225 · Office Maintenance	1,282.42	958.34	324.08	12,624.82	11,500.00	1,124.82	11,500.00
6230 · Office Supplies	14.03	0.00	14.03	681.79	150.00	531.79	150.00
6235 · Postage	0.00	32.10	(32.10)	1,080.52	1,600.00	(519.48)	1,600.00
6240 · Shared Office Supplies	40.49	94.00	(53.51)	1,085.44	1,128.00	(42.56)	1,128.00
6260 · Utilities	0.00	1,000.00	(1,000.00)	9,303.13	12,000.00	(2,696.87)	12,000.00
6270 · Shared Marketing	234.53	77.00	157.53	341.69	308.00	33.69	308.00
6275 · Shared Insurance	155.21	195.84	(40.63)	2,295.04	2,350.00	(54.96)	2,350.00
6280 · Shared Telephone	0.00	564.00	(564.00)	5,883.95	6,768.00	(884.05)	6,768.00
6290 · Property Tax	0.00	0.00	0.00	1,690.44	1,700.00	(9.56)	1,700.00
6295 · Building Cap Fund - Foundation	660.00	660.00	0.00	1,980.00	2,640.00	(660.00)	2,640.00
Total 6200 · Office Expenses	2,977.96	4,253.78	(1,275.82)	43,892.95	47,814.00	(3,921.05)	47,814.00
6400 · Professional Expenses							
6410 · Chamber Bookkeeping	257.40	125.00	132.40	1,843.80	1,500.00	343.80	1,500.00
6420 · Meetings/Dinners	0.00	0.00	0.00	0.00	200.00	(200.00)	200.00
6430 · Mileage	0.00	41.66	(41.66)	50.60	500.00	(449.40)	500.00
6440 · Organization Memberships	0.00	0.00	0.00	491.50	480.00	11.50	480.00
6450 · Pro Development /Training	0.00	0.00	0.00	0.00	500.00	(500.00)	500.00
6455 · Professional Services	0.00	0.00	0.00	5,600.00	5,325.00	275.00	5,325.00
6460 · Shared Accounting	0.00	0.00	0.00	1,987.00	1,691.00	296.00	1,691.00
6470 · Subscriptions/Publications	381.79	0.00	381.79	1,088.47	675.00	413.47	675.00
6480 · Shared Bookkeeping & Payroll	100.51	94.00	6.51	1,369.88	1,128.00	241.88	1,128.00
6485 · Shared Legal	0.00	0.00	0.00	0.00	123.00	(123.00)	123.00
6490 · Legal	0.00			150.00			
Total 6400 · Professional Expenses	739.70	260.66	479.04	12,581.25	12,122.00	459.25	12,122.00
7200 · Depreciation Expense	1,122.25			1,122.25			
Total Expense	28,100.06	22,287.53	5,812.53	263,199.69	313,152.56	(49,952.87)	313,152.56
Net Ordinary Income	(7,352.31)	(16,597.94)	9,245.63	18,790.87	32.44	18,758.43	32.44
Net Income	**(7,352.31)**	**(16,597.94)**	**9,245.63**	**18,790.87**	**32.44**	**18,758.43**	**32.44**